Compare the same work

Use the same location names in both proposals. Record the work each includes, then ask about gaps before agreeing. A shorter quote may cover a different job.

Quote A - company / proposal date:

Quote B - company / proposal date:

Match each glass location

Name the room and the exact pane or unit, including moving or fixed patio panels. Continue on another copy if needed. Leave unknown glass details for assessment.

Same pane or unit	Quote A	Quote B
Room / pane label:	Exact film + side:	Exact film + side:
	Frame connection:	Frame connection:
	Glass / records used:	Glass / records used:
Room / pane label:	Exact film + side:	Exact film + side:
	Frame connection:	Frame connection:
	Glass / records used:	Glass / records used:

Separate door work and glazing work

Name the door or glazing location. Distinguish repair, fortification, glass-only work and full replacement; do not treat them as the same scope.

Same door / location	Quote A: proposed work	Quote B: proposed work

Bring the proposals and available product records. Do not dismantle hardware or force-test glass or doors to complete this sheet.

Resolve the differences

Ask both providers to answer the same questions. Record the document or written answer; a blank means it still needs clarification.

Confirm in writing	Quote A	Quote B
Suitability documents Product, compatible glass and any existing film.		
Preparation / repairs Removal, surface prep, repairs; who does what.		
Exclusions / changes Work left out or by others; scope changes.		
Access / schedule Blinds, furniture, approvals and timing.		
Use / care Cure, cleaning, daily use and usable exits.		
Handover / coverage Product records, written terms and contact.		

Questions to resolve before agreeing

Keep the final written scope with the agreed changes. This worksheet helps compare proposals; it does not approve a product for your glass or replace the installer's assessment.

Primary sources and further reading

Written scope and agreement: CMHC, Hiring a Contractor (March 31, 2018)
https://www.cmhc-schl.gc.ca/professionals/industry-innovation-and-leadership/industry-expertise/senior-housing/hiring-a-contractor

Exact film and film-to-glass documents: XPEL product specifications
https://www.xpel.com/product-specifications